



CÁMARA ARGENTINA  
DE PRODUCTORES DE



**PECÁN**

## Quality pecans at the right moment

We produce in counter season to the Northern Hemisphere.

Good weather, suitable soils and new orchards result in larger nuts, which makes us competitive worldwide.

[www.cappecan.com.ar](http://www.cappecan.com.ar)

# World ecosystems suitable for the production of pecan.

Latitudes between 35 and 25 degrees in the Northern Hemisphere correspond exactly to the 25 and 35 degrees in the Southern Hemisphere.

## Export Markets

Argentina produces specific certified varieties of pecans.

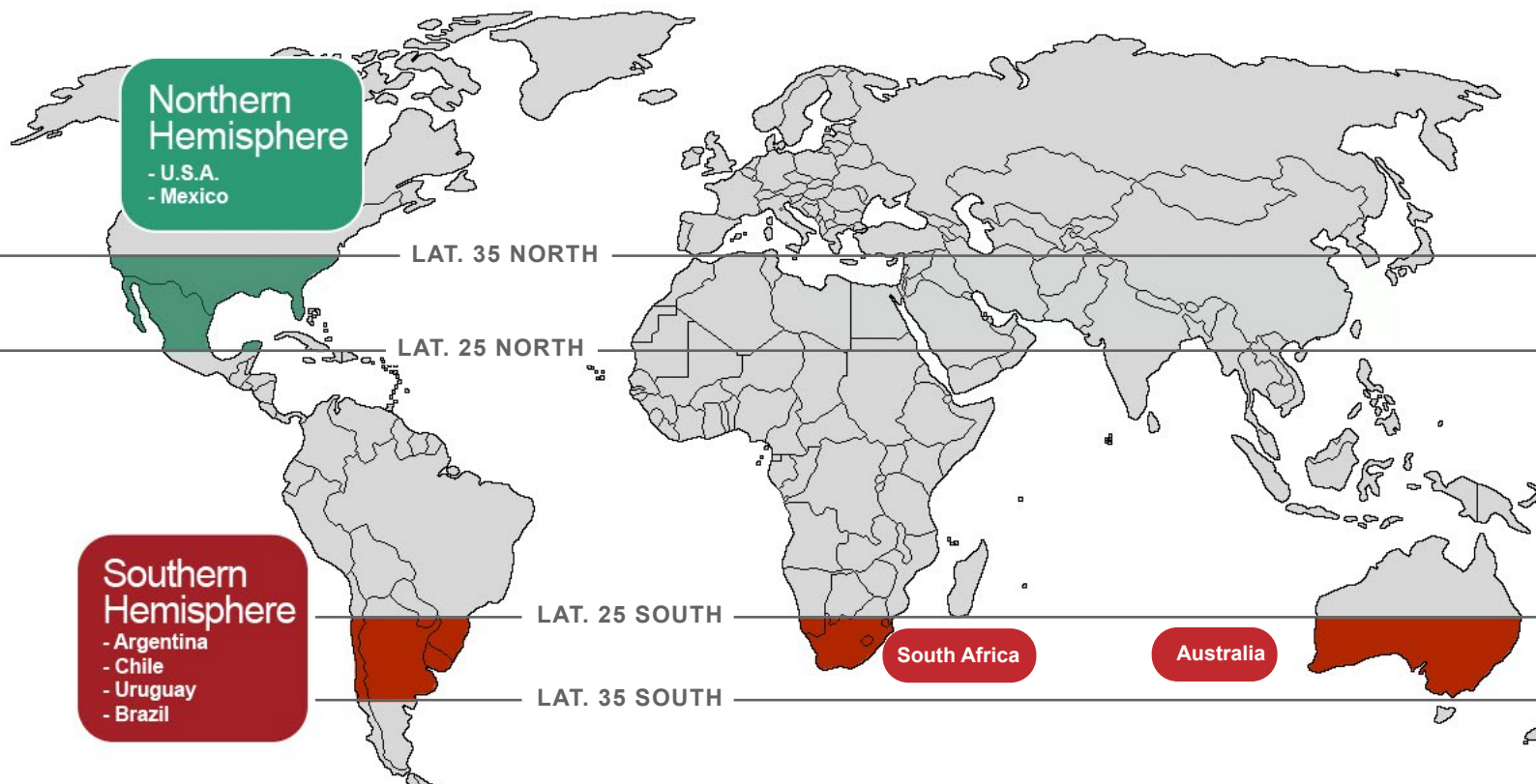
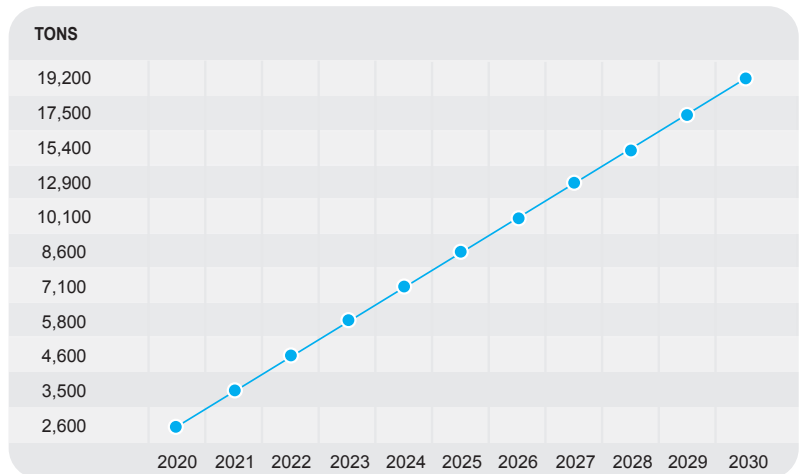
Our pecans are internationally marketed both shelled and in-shell.

They have been exported to: Argelia, Brazil, USA, Hong Kong, Italy, Netherlands, Vietnam, etc.

In 2025 it is expected to export more than 600 tons of varieties such as Pawnee, Kiowa, Sumner, Oconee, Cape Fear, Choctaw, Desirable, Stuart, etc., among others, to 7 new destinations.

The Argentine Association of Pecan Growers [Cámara Argentina de Productores de Pecán (CAPP)] —the largest Argentine exporter— began to participate in international food exhibitions: (SIAL in Shanghai and Paris, ANUGA in Frankfurt) in order to promote and commercialize a growing annual production of pecan.

Production of pecan in Argentina 2020-2030





# Why Argentine pecans should be chosen?

## Comparative Advantages

- Ideal ecosystem for the production of pecans on a large surface.
- Harvest in counter-season to the Northern Hemisphere: April, May and June.
- Orchards in different latitudes allowing early and late harvest times.
- Perfect adaptability of grafted local and imported varieties.

## Competitive Advantages

- Shipping of pecan crop in May, June, July and August.
- Growers that, in an associative way, export their production together.
- Scarce use of agrochemical products for being a new and scattered crop without any significant pests.
- Young trees of modern grafted varieties produce large nuts.

## Our Commercial Varieties

Currently, in Argentina there are 36 pecan cultivars, which make one of the largest germplasm basis in the world, ranking only behind the USA.

### Origin

The genetic material of the plants comes from the germplasm bank of the official agency INTA ProPecan.

Commercial production develops from varieties registered in the governmental entity INASE (National Seed Institute).

Among the varieties required by the international markets, the following stand out: **Pawnee, Kiowa, Sumner, Oconee, Cape Fear, Choctaw, Desirable, Stuart, etc.**

### INTA

The National Institute of Agricultural Technology (INTA) is a decentralized public entity that generates knowledge and makes it available to growers.

Currently, INTA is developing the system of identification and traceability based on molecular genetic markers (pecan biocoding).





# Social Business Responsibility (SBR) and Environmental Care

**The protection of the environment is part of a philosophy central to our production. This SBR that prioritizes preservation of the environment is health controlled by SENASA, which supervises the use of agrochemicals, norms of application, food safety, etc.**

## Good Agricultural Practices Guide (GAP)

To ensure safety, good product quality and the workers' health, Argentine legislation has regulations on GAP issued by the SAGPyA (Secretary of Agriculture, Livestock, Fisheries and Food) and SENASA (National Health Service and Agri-Food Quality).

## The CAPP and the GAP

It is CAPP's policy that the associated growers adopt GAP early and obtain the corresponding certification. To this end, there are two committees -Technical and GAP's- that promote training by providing advice and tools necessary to certify the production. For these purposes, there is coordination with the institutions of the GAP Network, in order to update and increase knowledge.





# The Importance of Processing and Classification

Health and quality standards are controlled by SENASA, the national health organism, that supervises all issues related to the pecan nut through Resolution 446/14.

The current regulatory framework in our country is inspired by those of the USA and Mexico, with the same standards of categories by weight and nut size.

Independent agronomists —registered as inspectors— perform *in situ* a rigorous control and analysis of the crop of each associate. Every bag is identified and every batch is controlled before it is sent to the warehouse, where it is shipped to the final destination.



The calibration of the sizing machine is given by the size-weight ratio.

Size	Nuts/kg
Jumbo	100 or less
Oversize	101 - 120
Extra Large	121 - 140
Large	141 - 170
Medium	171 - 210
Small	211 - 264

	mm	Nuts/kg
Jumbo	26 or more	100 or less
Premium	23 to 26	101 to 120
Export	20 to 23	121 to 170
Small	20 or less	171 or more



## Vision and Goals

In 2003 pecan growers joined efforts with the intention of sharing knowledge and experience, in order to enhance quality and export their production.

After twelve years of work, in 2016 the entity became an Association with legal status at a national level, integrated by one hundred and thirty growers. This is how CAPP was born (Cámara Argentina de Productores de Pecan; i.e. Argentine Association of Pecan Growers).

In the last seven years, CAPP has promoted and led a successful export group, which has granted expertise in foreign trade. Fifteen countries are currently being studied as commercial destinations in 2020-25.

In pecan production, nature, knowledge and work are essential to build a competitive agribusiness. The different parts constituting the value chain (growers, suppliers and processors, among others) generate value added, as well as economic and social sustainability in the local community.

180 growers associated to the CAPP.

400,000 trees in production of CAPP members.

400 tons will be exported by the CAPP in 2024.

11 years exporting own production.

## Institutional Support

We get support from the Argentine National Government through technical agencies recognized worldwide: ProPecan, SENASA, INTA, AICI, Federal Council of Dry Fruits and the National Department of Agribusiness.